

ADDENDUM 01

TO

REQUEST FOR PROPOSALS (RFP # FY21-001)

24-HOUR EMERGENCY PHYSICIAN SERVICES for KONA COMMUNITY HOSPITAL and KOHALA HOSPITAL EMERGENCY DEPARTMENTS

Addendum 01 is hereby issued in order to respond to Offerors' questions submitted by the deadline of November 5, 2020. Questions (Q) are grouped topically and presented verbatim. The HHSC response (A) follows below the questions.

OFFEROR QUESTIONS

Q1. Any considerations to separately awarded contracts for the two facilities?

A: **No.**

Q2. Presuming that the successful awarded group would manage both facilities, correct?

A: **Yes.**

The following questions pertain to **Kona Community Hospital**

Q3. To maximize retention, is it possible to meet with current physicians and APPs?

A: **Yes, barring any non-compete or contract language prohibiting this.**

Q4. Will the facility assist with transitioning current providers being released from their current agreements?

A: **Yes, barring any non-compete or contract language prohibiting this.**

Q5. Can we get census totals by month for FYE 2021 to date (July – Oct 2020) to see continued trends?

A: **ED visit data is available in Exhibit 3 ED Payer Analysis 2018 to 2020.**

Q6: Can we get the payer mix by volume and not charges (including FYE 2021 to date if possible)?

A: **The payer mix data has been updated and provided in Exhibit 3. The data is not available by volume.**

Q7. Can we have the breakout of Commercial/Medicare/Quest product types within the Kaiser, HMSA, and Commercial categories?

A: **Please refer to Exhibit 3 ED Payer Analysis 2018 to 2020.**

Q8: What insurances does the "Other" category contain and what is the percentage breakdown?

A: **"Other" insurances include Workers Compensation and VA.**

The following questions pertain to Kohala Hospital

Q9. Are APPs [Advanced Practice Providers] allowed to work at Kohala without physician oversight?

A: **No.**

Q10. To maximize retention, is it possible to meet with current physicians?

A: **Yes, barring any non-compete or contract language prohibiting this.**

Q11: Is telehealth an option at Kohala?

A: **Telehealth is acceptable for consults only. An ED physician must be present on-site to respond to visits.**

Q12: What is the current staffing coverage and schedule?

A: **Currently there are five physicians providing 24/7/365 coverage. The typical shift is 24 hours, beginning at 0800. Physicians cannot be on call for more than 72 hours. Additionally, CONTRACTOR must provide a "stand-by" plan to the Hospital that describes ED coverage in the event that the designated on-call physician is delayed or unavailable.**

Q13: Can we have the last 2-3 months schedule?

A: **Exhibit 1, Kohala ED Schedule is attached and shows the November/December 2020 schedule. Exhibit 2 provides additional ED Measures and Statistics. CONTRACTOR should be advised that given the hospital's size and remote location there are limitations to available lab services, medications and equipment.**

Q14: Are 48 and 72 hour shifts permissible?

A: **48-hour shifts are acceptable, but shifts may not exceed 72 hours.**

Q15: Can we get census data by month for FYE's 2020 and 2021 to date (July – October 2020)?

A: **ED visit data is available in Exhibit 3 ED Payer Analysis 2018 to 2020. Visits by month are available for CY20 only. Please refer to Exhibit 2.**

Q16 Can we get payer mix by volume and not charges (including FYE 2021 to date if possible)?

A: **The payer mix data has been updated and provided in Exhibit 3. The data is not available by volume.**

Q17: What is the patient volume and payor mix of Kohala?

A: **Please refer to Exhibit 3 ED Payer Analysis 2018 to 2020.**

Q18. Can we have the breakout of Commercial/Medicare/Quest product types within the Kaiser, HMSA, and Commercial categories?

A: **Please refer to Exhibit 3 ED Payer Analysis 2018 to 2020.**

Q19: Is housing provided?

A: **The Hospital does not provide housing other than the call room described in the RFP Section 2.15.1. At the Kohala Hospital the call room is a separate cottage with a kitchenette and bathroom/shower facilities for overnight stays.**