

Subject: Procurement Practices & Principles	Policy No.: 102-27
22-0269 Zimmer Biomet – ROSA Surgical Robot & PM	1/6/2022

### REQUEST FOR PROCUREMENT COMPETITION EXCEPTION

Facility: Kona Community Hospital & Kohala Hospital

Requesting Official Name/Position Dylan Palazzo, Director Surgical Services

**1. Name and address of contractor (Attach Completed Purchase Request/Requisition - may be approved concurrently).**

Zimmer Biomet

345 East Main Street, Warsaw, IN. 46580

**2. Describe process used for selection and method for determining best value pricing obtained:**

New orthopedic surgeon has significant experience utilizing the ROSA Surgical Equipment. KCH negotiated directly with vendor for discount.

**3. Expenditure amount/means of funding:**

\$703,141.08 Operations

**4. Justification (why competition is excluded or restricted)**

☐ Emergency Type A – patient safety risk

☐ Sole Source

☐ Emergency Type B– significant financial impact if delayed for bidding

☐ Physician Preference

☒ Selection based on prior involvement of vendor

☐ Procurement Code Policy Board/Rule/Statutory Exemption or Exclusion Citation: \_\_\_\_\_

☐ Other – \_\_\_\_\_

**EXPLANATION:**

Dylan Palazzo  
Requestor: Dylan Palazzo, Director Surgical Services

1/6/22  
Date

Yvonne S. Taylor  
Regional Contract Specialist or Material Manager: Yvonne S. Taylor

1/10/22  
Date

Mark Nellis  
Regional CFO: Mark Nellis

1/6/22  
Date

**APPROVED/DISAPPROVED**

James Y. Lee  
Regional CEO or Designee: James Y. Lee

1/10/2022  
Date

Comments: