REQUEST FOR PROCUREMENT COMPETITION EXCEPTION

Facility: **Kona Community Hospital**

Requesting Official Name/Position: Michelle Grove, Dietitian IV- Director of Dietary Services

1. Name and address of contractor (Attach Completed Purchase Request/Requisition - may be approved concurrently).

The CBORD Group, Inc.

950 Danby Road, Suite 100

Ithaca, NY 14850

2. Describe process used for selection and method for determining best value pricing obtained:

Vizient GPO pricing.

3. Expenditure amount/means of funding:

$219,679.55 / Operations Funds *(this exception adds $56,560.74)*

4. Justification (why competition is excluded or restricted)

	Emergency Type A – patient safety risk	X	Sole Source
	Emergency Type B– significant financial impact if delayed for bidding		Physician Preference
	Selection based on prior involvement of vendor		
	Procurement Code Policy Board/Rule/Statutory Exemption or Exclusion Citation:		
	Other –		

EXPLANATION:

This exception is being revised as two (2) additional annual fees are being added to the Agreement in order to increase the Agreement's Time of Performance from one (1) year to three (3) years. In addition to the additional annual fees, $15,000 is being added to the Agreement as a travel allowance for CONTRACTOR's team to travel to Kona Community Hospital for software implementation and staff training. Lastly, this exception corrects a math error of $128.09.

Kona Community, Patient Risk w/ Multiple Assigned Diets
CBORD is the only vendor today that can manage multiple complex diets for patients. Other competitive systems will make the first adjustment, then leave the secondary and third options to be determined by the Kona staff. Using a competitor's system doesn't help Kona with the current challenges, as CBORD will fully automate the diets until no meal can be selected. This feature limits the risk of wrong diet/wrong tray events and other mistakes due to human judgment errors.

Patient Safety – Food Allergens
CBORD will set compliance at the ingredient level for allergens and nutritional accounting, in the event a product needs to be replaced. CBORD allows for the ingredient to be replaced, and then any recipe will automatically update to reflect the nutritional accounting, potential risks assigned at the ingredient level in all recipes associated. The competitors would require Kona to manage each recipe that contains the new recipe and all supporting recipes that would also be assigned to the main recipes. Many layers are required to manage recipes with competitors' systems, while CBORD is managed at the ingredient level. Again, this feature limits the risk of human error and wrong judgment as well as lessens the burden on staffing to do this process manually.

IT Impact – Database Management
CBORD uses the common MS SQL database which can be supported by the Kona IT team. We can leverage existing Microsoft licenses for this service, while the competitor's system uses Oracle, and will require additional licensing and a specific skill set to manage the database.

Support from Vendor

With Hawaii's remote location and Hawaiian Standard time zone, KCH often finds that support services outside of normal business hours (typically Eastern time zone) are either non-existent or cost additional money. CBORD includes in their annual license fees full tech support 24 x 7 x 365 while other vendors will provide support after hours of their main office and holidays, however the support comes with additional fees.

M. Grove, RDN

9/28/2021

Requestor: Michelle Grove, Dietitian IV- Director of Dietary Services

Date

Regional Senior Contracts Manager: Yvonne S. Taylor

Date

Regional CFO: Mark Nellis

Date

APPROVED/DISAPPROVED

Regional CEO or Designee: James Y. Lee

Date

Comments, if any:

West Hawaii Region PUR Form 022 10/08
21-0403 CBORD Dietary Mgmt Software - exception REVISED 9-28-21 (2)
Rev. 9.28.2021/15:48

Page 2 of 2